

## National Account Manager

- **Broadcast and Media Systems**
- **Australian Industry Leader**
- **Great company culture with unmatched retention**

**Amber Technology**, an Australian ASX listed Company, is a standout leader in the distribution and implementation of broadcast and media systems for the major national television broadcasters, independent regionals, OBs and 3<sup>rd</sup> party providers. With their leading-edge portfolio of industry recognised brands, they have set the benchmark in sourcing, supplying and supporting the best customer focused solutions.

**An exceptional career opportunity awaits to join the Amber Team that proudly consists of industry experts with outstanding experience.**

**In your new role** as National Account Manager, you will report directly to the National Sales Manager and, in conjunction with your strong Technical Support Team, will focus on your trusted major clients located across Australia with a good number of these in Sydney. You will manage these accounts and promote new business, as well as develop new accounts for the media systems products. You will prepare quotes and tender responses and manage these through to acceptance, then assist in the project delivery. Ideally, this role will be located in Sydney with expected interstate travel. Melbourne location will also be considered, if desired by the successful candidate.

**You will** have an in-depth working knowledge of the Broadcast Industry in Australia as a user, distributor or integrator and have built solid relationships with the broadcasters. You will have proven account management and sales experience and excellent negotiating skills and commercial acumen.

Please call **Phil Holey** on **(02) 9904 4414** and **0412 311 107** and email your CV in MICROSOFT WORD. Please also forward a covering letter indicating your matching skills with the requirements for the role. Email both as Word docs to [jobs@interlogic.com.au](mailto:jobs@interlogic.com.au) Quote 9266A